

Jeffrey G. Rapattoni

Assistant Director, Casualty Department

Chair, Personal Injury Protection (PIP) Litigation Practice

Co-Chair, Fraud/Special Investigation Practice

Shareholder

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Jeffrey is the Assistant Director of the Casualty Department and with the Director, is responsible for administrative oversight of more than 250 lawyers among 19 offices. Jeffrey is also a past member of the firm's Board of Directors, having served the maximum two term limit.

Jeffrey joined Marshall Dennehey in 2008 and serves as the chair of the firm's PIP Litigation Practice, co-chair of the firm's Fraud/Special Investigation Practice Group. He focuses his practice on insurance fraud, bad faith and SIU related matters working with carriers both in the US and internationally.

For over 20 years Jeffrey has litigated insurance fraud and fraud-related matters on a national level. He acts as coordinating counsel to several insurance companies and helps clients develop strategies for defending complex litigation related to medical provider fraud, PIP and other emerging insurance issues. In addition, Jeffrey frequently consults with insurance carriers across the country to help integrate internal analytical platforms, create risk management protocol and conduct fraud-related investigations.

He has extensive training and background in provider-based investigations, underwriting fraud, policy voidance, and staged accidents. Other practice areas include large loss property claims, coverage, general civil litigation, and appellate practice. He is an experienced mediator and coordinates investigations for companies in the healthcare, insurance, gaming, hospitality and other industries. As part of his practice, Jeffrey has worked with experts in the fields of cause and origin and bad faith as well as local and federal authorities.

Jeffrey serves as Counsel to the Board of Directors of the International Association of Special Investigation Units (IASIU), the largest global organization devoted to fighting insurance fraud by connecting the insurance, investigatory and legal communities. He

Practices

- Fraud/Special Investigation
- Personal Injury Protection (PIP) Litigation
- Insurance Services – Coverage & Bad Faith Litigation
- Automobile Liability
- Trucking & Transportation Liability
- Premises & Retail Liability
- Workers' Compensation Defense
- General Liability

also is a member of the Advisory Board of the BigData@Rutgers certificate program, where he provides input on curriculum development to improve the program's offerings and value to the business community.

He frequently lectures on insurance fraud, bad faith and data analytics topics for a number of local and national insurance organizations. He also provides legal education seminars for clients and organizations across the country.

After graduating with a Bachelor of Arts degree from Villanova University in 1997, Jeffrey served as a legislative correspondent for United States Senator Arlen Specter in Philadelphia and Washington D.C., where he assisted in drafting legislation and conducting legal investigations. While attending Rutgers Law School, he served as a judicial extern to the Honorable Judge John A. Almeida, J.S.C. Burlington County-Civil Division, where he drafted tentative dispositions of the court and assisted in court-ordered mediation sessions.

Education

- Rutgers Law School (J.D., 2001)
- Villanova University (B.A., 1997)

Admissions

- New Jersey, 2002
- U.S. District Court District of New Jersey, 2002
- U.S. Court of Appeals 3rd Circuit, 2004
- Michigan, 2016
- Pennsylvania, 2026

Honors & Awards

- Counsel, International Association of Special Investigation Units (IASIU) (2025)
- Ohio Chapter of International Association of Special Investigators (IASIU) Service Award (2020)
- New Jersey Special Investigators Association (NJSIA) President's Award (2018)
- Advisory Board Member, BigData@Rutgers Certificate Program (2017)
- National Insurance Crime Bureau, Certificate of Appreciation (2010)
- New Jersey Special Investigators Association President's Award (2009)
- Counsel, Ohio Chapter of International Association of Special Investigators (IASIU)

Associations & Memberships

- Burlington County Bar Association
- Camden County Bar Association
- Claims and Litigation Management Alliance, Board Member and Secretary, South Jersey Chapter
- Claims and Litigation Management Alliance, Insurance Fraud Committee Member
- International Association of Special Investigators (IASIU)
- National Society of Professional Insurance Investigators (NSPII)

- New Jersey Insurance Defense Committee
- New Jersey Special Investigators Association (NJSIA)
- New Jersey State Bar Association
- South Jersey Claims Association
- Legal Affairs Committee of the Coalition Against Insurance Fraud, Member
- The Lawyers Club of Philadelphia

Classes/Seminars Taught

- "Crash & Con: Navigating Staged Accident Fraud," *AM Best Insurance Law Podcast*, May 22, 2025
- *Getting Caught With Your Hand in the Proverbial Cookie Jar*, ClaimsXchange Annual Conference, Philadelphia, PA, October 12, 2023
- *Top Cases Impacting Fraud Fighting*, Marshall Dennehey Client Webinar, June 28, 2023
- *The CAT's Out of the Bag: Insurance Fraud in Catastrophic Losses*, CLM Annual Conference, Palm Desert, CA, March 24, 2022
- *PI's in the Field – Pre, During & Post COVID & New Manned/Unmanned Surveillance*, Illinois Chapter of IASIU, March 18, 2022
- *Charting the Course of Telehealth in the Post-COVID Landscape*, ASHRM Webinar Series, April 27, 2021
- *Rising Risk and Economic Hardship: Insights on Fighting Fraud in Uncertain Times*, CLM Webinar, November 5, 2020
- *Fraud Leadership Series: P&C Claims During Covid 19*, FRISS Webinar, November 3, 2020
- *The Civil and Criminal State of the SIU in 2020*, The Ohio Chapter of IASIU, October 27, 2020
- *All Hands Meeting- The Criminal State of the SIU in 2020*, OIFP | NICB Webinar, October 7, 2020
- *National Perspective, Local Impact; New Case Law Impacting the SIU* IASIU Webinar, September 14, 2020
- *SIU Litigation Trends Panel Discussion*, IFM Webinar, May 12, 2020
- CLM COVID-19 Webinar Series: "Stop the Spread...Don't Let COVID-19 Infect You With Insurance Fraud," April 23, 2020
- *Medical Investigator's Guide to the Modern SIU Claim*, Speaker, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2019
- *How the Market is Falling Short on CAT Claims*, CLM Southeast Conference, Orlando FL, October 2019
- *How to Use Data in Your Advantage* – Speaker, FRAUDTalks Conference, Amsterdam, Netherlands, September 24, 2019
- *Secrets to Maintaining a Successful Major Case Unit*, IASIU, Phoenix, AZ, September 2019
- *Clamping Down On Fraud* – Panelist, Casualty Actuarial Society Spring Meeting, New Orleans, Louisiana, May, 2019
- *SIU's Management of Brand Protection – Concerns and Consequences*, IFM, Coronado, CA, March 2019
- *Major Case From A-Z*, IASIU 2018 Seminar & Expo on Insurance Fraud, Baltimore, MD, September, 2018
- *Major Case From A-Z*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June, 2018

- *The Evolving Partnership of Data Analytics and Claims*, A.M. Best Webinar, May 3, 2018 (registration is required but no cost to view webinar)
- *How Smart Data is Remaking Insurance Claims*, A.M. Best Webinar, February 22, 2018 (registration is required but no cost to view webinar)
- *Strategic SIU Management and Risk Avoidance* – Moderator, 2017 Insurance Fraud Management Conference, Phoenix, AZ, March, 2017
- *Insurance Fraud - Staged Accidents: The New Frontier - panel*, 2017 CLM Southeast Conference, Atlanta, GA, November, 2017
- *Trends and the Future State of SIU* – Moderator, 27th Annual NJSIA Anti-Fraud Insurance Training Seminar, Atlantic City, NJ, October, 2017
- *Major Case From A-Z*, IASIU 2017 Seminar & Expo on Insurance Fraud, New Orleans, LA, September, 2017
- *Ethics Roundtable*, HB Litigation Northeast Corporate Counsel Forum, Atlantic City, NJ April, 2017
- *SIU Management Panel*, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2016
- *Deposing the Adjuster; Social Media and Big Data*, IASIU Annual Seminar and Expo on Insurance Fraud, Red Rock, Nevada, September 2016
- *Managing the Risk in SIU Investigations, Panel Moderator*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June, 2016
- *Risk Management in SIU*, IFM/ISO- Insurance Fraud Management Conference, Savannah, Georgia, March 2016
- NAMIC Webinar: *Contemporary Solutions to Provider and Claimant Medical Fraud*, October 27, 2015
- NAMIC Webinar: *Provider Fraud Investigations in Personal Injury Protection Claims*, October 13, 2015
- NAMIC Webinar: *Medical Provider Fraud in Uninsured Motorist/Bodily Injury Claims*, October 6, 2015
- *Building a Better Medical Major Case*, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2015
- *SIU Data Analytics: A Sword and Shield for Florida Law*, Florida Insurance Fraud Education Committee (FIFEC) 23rd Annual Conference, June 11, 2015
- *Avoiding Risk in Managing the Anti-Fraud Function and Tracking the Value-Add of SIU*, 2015 Insurance Fraud Management Conference, Coronado, California, March , 2015.
- *Dissecting The Staged Loss Claim*, Speaker, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2014
- *"The Burden of Medical Provider Fraud on the Insurance Industry,"* A.M. Best PODCAST, September 2014
- *SIU Management Panel - Contemporary SIU Issues*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June 2014
- *Managing and Investigating Billing Misrepresentations Under the New PIP Statute*, Florida Insurance Fraud Education Committee (FIFEC) 22nd Annual Conference, June 12, 2014.
- *Effectively Managing Contemporary Insurance Fraud Issues*, National Society of Professional Insurance Investigators' 2013 Advanced Insurance Fraud Seminar, St. Louis, MO, November, 2013
- *Effectively Managing Major Case Investigations of Fraudulent Medical Providers*, Speaker, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2013
- *Trending Contemporary Medical Fraud*, IASIU's 28th Annual Seminar and Expo on

Insurance Fraud, Atlanta, GA, September 2013

- *Contemporary Medical Fraud Issues*, Marshall Dennehey Insurance Fraud Perspectives Seminar, Cleveland, OH, November 2012
- *Effectively Managing Complex and Emerging Issues*, NJSIA 22nd Annual Fraud Seminar, Atlantic City, NJ, October 2012
- *Discussions of Recent Florida Case Law Developments Regarding EUO Methodology and Limitations*, FIFEC - Florida Insurance Fraud Education Committee, Orlando, FL, June 2012
- *Effectively Managing Contemporary Provider Fraud Issues*, Marshall Dennehey Fraud Seminar - *Insurance Fraud Perspectives*, Lafayette Hill, PA, June 2012
- *Proper Interaction and the Role of the Public Adjuster During an Arson Investigation*, ICAC - National Arson Training Seminar, Las Vegas, NV, February, 2012
- *Managing Public Adjuster Issues*, IFM - Insurance Fraud Management Conference, Phoenix, AZ, March, 2012
- NJSIA – Anti-Fraud Training Seminar, *Acupuncture Fraud and Abuse*, October 2011
- 2010 NJSIA *Auto Theft Investigations; Hail Fraud Claims; Public Adjuster and Homeowner's Fraud*, Presenter
- 2010 IASIU *Property Loss Fraud*, Presenter
- National Insurance Crime Bureau - 2010 - *Hail Storm and Large Loss Property Claims*
- *Multi-State Auto Theft Investigation Review*, 2010 - *Combating Insurance Fraud Seminar*, Conshohocken, PA
- 2010 IFM General Convention, *Point of Sale Fraud*, Co-Presenter
- 2010 IAA & ACFE Fraud Convention, *Insurance Fraud*, Presenter
- 2009 NJSIA *SIU Investigations of the Future*, Presenter
- 2009 NSPII *Medical Provider Fraud*, Presenter
- 2009 IASIU *Public Adjuster Fraud*, Presenter
- 2008 IASIU *Medical Provider Fraud*, Presenter
- 2008 NJSIA *Preferred SIU Strategies*, Presenter
- 2008 NSPII *Point of Sale and Underwriting Fraud*, Presenter
- 2007 NJSIA *Innocent Third Party Seminar*, Presenter
- 2006 NJSIA *Policy Voidance Seminar*, Presenter
- 2005 NJSIA *Public Adjuster Fraud Seminar*, Co-Presenter
- 2004 NJSIA *Underwriting Fraud Seminar*, Co-Presenter

Published Works

- "Staged Accidents, Real Consequences: Combating Crash-for-Cash Schemes in Commercial Auto," *SIU Today*, Winter 2025
- "Beyond Bad Faith: Expanding Bad Faith Damages - Fraud Fighting," *Journal of Insurance Fraud in America*, The Coalition of Insurance Fraud, March 3, 2022
- "Telemedicine Today & the SIU Response", *SIU Today*, Spring 2021. *Also re-published in the December 2021 issue of *The NSPII Review*, newsletter of the National Society of Professional Insurance Investigators.
- "How COVID-19 Accelerated Telehealth in 2020," *Law360.com*, December 17, 2020
- "Forecasting the Future of SIU Claims in a Post-COVID-19 World," *PropertyCasualty360.com*, December 15, 2020. *Also re-published in the December 2021 issue of *The NSPII Review*, newsletter of the National Society of Professional Insurance Investigators.
- "How To Build A Major Case Unit - Advice From Three SIU Leaders," *SIU Today*,

Spring 2019

- ["Secrets to Combating Insurance Fraud With Data Analytics," *Claims Magazine*, January 2018](#)
- ["Investigating the Claims Investigation," *Claims magazine*, November 2016](#)
- ["Improving SIU Through Data Analytics," *Claims*, September 2015](#)
- ["Fraud Squad: Rethinking Facility Inspections in Medical Investigations," *Claims Management* \(page 18\), February 2015](#)
- ["PUT A PIN IN IT - Getting a Grip on Medical Provider Fraud Costs and Acupuncture Claims," *Claims Management*, December 2014](#)
- ["What's In Your Manual? A Three-Step Guide For Windstorm Claims Management," *Claims Management*, August 2013](#)
- ["Something Wicked This Way Comes," *Defense Digest*, Vol. 14, No. 3](#)
- ["On Borrowed Time," *Defense Digest*, Vol 17, No. 3](#)
- ["Put a Pin in It: Getting a Grip on Medical Provider Fraud Costs and Acupuncture Claims**," *Defense Digest*, Vol. 21, No. 1, March 2015](#)

Media Commentary

- ["Analytical Impact: Social Media, Wearables, and Predictive Analytics Are Helping Insurers to Battle Claims Fraud While Increasing Customer Satisfaction," *Best's Review*, September 2018](#)
- [*The Evolving Partnership of Data Analytics and Claims*, A.M. Best Webinar, May 3, 2018 \(registration is required but no cost to view webinar\)](#)
- [*How Smart Data is Remaking Insurance Claims*, A.M. Best Webinar, February 22, 2018 \(registration is required but no cost to view webinar\)](#)

Significant Representative Matters

- Defeated a bad faith action where plaintiffs sought treble and punitive damages based upon coverage denials.
- Secured a voluntary dismissal regarding a \$750,000 fraudulently submitted homeowner's claim.
- Secured a voluntary dismissal with respect to a \$375,000 homeowners/bad faith matter in which the insured submitted a fraudulent contents inventory.
- Through the use of medical and forensic accounting experts, Jeffrey has also been successful in collecting on behalf of insurance carrier clients large sums of money improperly paid to fraudulent medical providers.

Thought Leadership

November 24, 2025

Staged Accidents, Real Consequences: Combating Crash-for-Cash Schemes in Commercial Auto

July 1, 2025

Spotting Staged Accidents Is Key in Fighting Insurance Fraud

May 22, 2025

Crash & Con: Navigating Staged Accident Fraud

May 13, 2025

Georgia Permits the Discovery of Litigation Funding – Will Other States Soon Follow?

March 1, 2025

On the Pulse...Insurance Fraud & Special Investigations Practice Group

March 3, 2022

Beyond Bad Faith: Expanding Bad Faith Damages Fraud-Fighting

March 22, 2021

Telemedicine Today and the SIU Response

March 1, 2021

On the Pulse...Our Personal Injury Protection (PIP) Litigation Practice Group